



CORPORATE SOLUTIONS

Our Mission

Built to serve the corporate jet and leisure market, our aim was to create a company staffed by experienced professionals, armed with state-of-the-art technology that could effectively deliver the unparalleled service that our customers have come to expect from us. As a pioneer in the jet charter industry, Paramount Business Jets gives individuals the benefits and advantages of whole aircraft ownership at a fraction of the cost. Paramount Business Jets is committed to excellence in all aspects of our operations.

Our Keys to Success

Paramount Business Jets recognizes the demand among consumers for greater personal attention, and sets a new standard in charter and premium concierge services. As one of the fastest growing, most innovative air charter companies in the world, we continually strive to provide the best service in the industry to all of our clients. By providing both on-demand aircraft charters and membership programs, Paramount Business Jets provides clients with an unparalleled selection of aircraft and air charter solutions. In addition we constantly strive to provide the highest level of personalized service and loyalty to our customers, which we believe offers all of our clients peace of mind and convenience for every aspect of their travel with us.

By constantly maintaining exceptional standards of luxury and service and the most cost-effective solutions, we continually aim to exceed our client's expectations.

We believe that our main keys to success include:

1. Guaranteed aircraft availability with 10 hours notice.
2. The ability to charter aircraft 365 days a year/24 hours a day.
3. The largest selection of aircraft available worldwide - we are able to cater to any aircraft requirements.
4. Stringent safety standards that far exceed FAA requirements.
5. No membership fees or hidden costs, all charters can be provided on-demand or as part of a membership program.

Who we are

Paramount Business Jets is the most comprehensive air charter company specializing in aircraft charters to and from anywhere in the world. Founded in 2005 by a graduate of Embry-Riddle Aeronautical University, Paramount Business Jets is one of the fastest growing, most innovative air charter companies in the industry. By utilizing a worldwide network of approved operator partners Paramount Business Jets has access to a global network of more than 15,000 aircraft to fit any charter requirement. Whether travel needs call for a light turbo-prop or an airliner, our qualified operators and partners allow us to provide clients with the best aircraft to fit any requirement.

In addition our own stringent safety standards, ensure that each and every aircraft utilized by Paramount Business Jets is maintained and operated in accordance with Part 135 of the Federal Aviation Regulations. Furthermore all of the aircraft we utilize have been handpicked to exceed standards for **superior, reliable safety and service** and are tailored to provide clients with the most comfortable in-flight experience available.

Superior client relations ensure that all of our clients are provided with a personal and exclusive charter aviation specialist available 24/7 to ensure their needs are always catered to. Each charter sales specialist follows up each flight remaining in constant contact with their client and crew every step of the way to ensure the highest level of customer satisfaction and safety.

Our Services

Paramount Business Jets is proud to offer all of our clients a comprehensive range of air charter solutions and services. We provide both an on-demand air charter program, an industry leading 'Jet Card' membership program as well as a comprehensive concierge services program.

On-Demand Air Charter

Paramount has access to the largest selection of aircraft available for charter worldwide. Our on-demand air charter services provide clients with a wide variety of aircraft while leveraging the latest technologies to generate cost-effective solutions to their travel needs.

The on-demand air charter service is available 24x7 - 365 days a year and our service team is able to provide guaranteed availability with only 10 hours notice and can book flights with a minimum of 2 hours notice for last minute trips. The on-demand air charter service has no membership fees, no hidden costs or upfront costs and is the most flexible solution for any air charter requirement. In addition a global network of 15,000 aircraft gives our clients the option to select specific aircraft types/models and provides access to empty legs and one-way flights to further reduce costs.

Paramount Jet Card Membership Program

The Paramount Jet Card provides members with a cost effective travel solution designed to complement their travel requirements and personal preferences. Designed for frequent travelers, the Paramount Jet Card provides members with the benefits and advantages of private aircraft ownership without the costs and commitments associated with fractional and whole aircraft ownership. As an industry leader, Paramount Business Jets is proud to offer our clients the highest standards of safety and operational excellence available in the industry. Combined with our superior customer service and guaranteed aircraft availability, the Paramount Jet Card is one of the most comprehensive and cost-effective Private Jet Card programs in the industry.

Concierge Services

Designed to complement any air charter flight, our personalized concierge services provide clients with first-class services catered to their exact specifications. Our worldwide network of approved partners and qualified service providers can meet the needs of the most discerning traveler, allowing clients to enjoy the highest standards of comfort, service and facilities that they would expect from Paramount Business Jets. Concierge services extend to provide ground transportation, gourmet in-flight dining and catering, hotel bookings, ticket procurement services and much more.





Who uses Paramount Business Jets?

Paramount Business Jets core market primarily consists of business travelers while those travelling for pleasure make up a close secondary core. Those who regularly use our service are shown below:

- Business Travelers/Business Owners/Corporate Officials & Senior Management
- Celebrities/Sports Personalities
- Heads of State/Royalty/Government Officials/Diplomats/Politicians

1. *Business Travelers/Business Owners/Corporate Officials & Senior Management*

Those travelling for business, senior management and corporate officials are often the most regular client base for air charter providers due to the high frequency of travel conducted by people in this segment. The missions undertaken by individuals in this segment are often complex and require private air travel not as a luxury or convenience, but rather as a necessity for business productivity and efficiency. For instance, companies that require visiting three or five cities in a single day or those taking a team of people often turn that travel time into productive work time, discuss proprietary information en route and/or move products and services that can't be taken on commercial airlines.

2. *Celebrities/Sports Personalities*

Celebrities, sports personalities and other individuals in the public lime light often choose to fly by private air charter due to a multitude of reasons such as safety, privacy and of course security. While individuals in this segment may already have access to their own private aircraft, air charter companies such as Paramount Business Jets offer these individuals a cost-effective alternative to private aircraft ownership while still maintaining the high standards of luxury, service and safety that they would come to expect of private air transportation.

3. *Heads of State/Royalty/Government Officials/Diplomats/Politicians*

Similar to both business travelers and celebrities, royalty, government officials and politicians often need to utilize air charter services for business productivity, safety and security. As frequent travelers, it is very possible that individuals in this segment might already have access to other government aircraft and/or private aircraft ownership. Despite this, private air charter services often are a more cost effective method of private air transportation for these individuals when utilizing their own aircraft is not an option.

The market for air charter buyers varies considerably and is not only confined to high-net worth individuals. A wide variety of air charter buyers may find the need to use private air transportation for a multitude of reasons, some of which are explored in more detail below:

- *Flexible Schedules* - With transportation available 24/7, on-demand air travel allows clients to create their own schedules and fly to a wide variety of airports worldwide.
- *Time Considerations* - The flexibility to fly whenever you want allows air charter travelers to avoid airline schedules, lengthy airport waits and airline delays. This allows private travelers to enjoy increased efficiency and prevents wasting valuable time.
- *Increased Productivity* - As mentioned before, by saving valuable time, individuals and employees can increase their productivity and efficiency.
- *Increased Safety, Security and Confidentiality* - Highly valued employees and other personnel that are regarded as key company assets often require travel methods that are safe, secure and confidential.
- *Business Requirements* - Corporations regularly use air charter services for a number of business utilization strategies such as such as key employee travel, customer trips, scheduled customer service, humanitarian and charitable flights, marketing and sales blitzes, corporate shuttles, market expansion, international flying, board meetings, property inspections as well as consulting with board members and advisors.
- *Corporate Culture* - Many companies see private air travel as an important aspect that contributes to their corporate culture.
- *Situational Requirements* - Private air travel is not just reserved for company executives and higher level employees. Depending on the needs of the company, many different employees may be required to utilize on-demand transportation to accomplish the company's goals.





What does Paramount Business Jets do?

Air charter brokering is an activity which forms part of the international aviation industry. Air charter brokers act as specialist intermediaries between business travelers, freight shippers and certified owner/operators of charter jets. An air charter broker specializes in obtaining aircraft for charters while representing the interests of the client.

Air charter brokers will deal directly with aircraft operators and other service providers to tackle issues such as competitive rates, contingency planning, organizing all the logistics of a trip, and how to get the customer to their ultimate destination. This saves the client valuable time and also ensures they get the best price and solution for their travel needs. Due to the fact that air charter brokers do not own their own aircraft it can be strongly argued that they would be more inclined to look for the right aircraft for a specific trip because they are not limited by aircraft types.

Air charter brokers can handle all the details of trip planning when clients are not able to. They will survey most aspects of a trip, such as obtaining copies of FAA flight certificates, documentation about the aircraft to be used, as well as backup aircraft available. Furthermore, the broker will normally review the operator's flight manifests for FBOs, mileage enroute, anticipated departure and arrival times, and any plans that include overnight arrangements for the aircraft and crew.

Complementing any charter flight every step of the way, air charter brokers such as Paramount Business Jets normally employ charter specialists who are trained in personalized concierge services and provide clients with five-star services catered to their exact specifications. In addition they often utilize a network of approved partners and qualified operators that meet both FAA and industry safety requirements as well as the needs of the most discerning traveler.

When an aircraft has been located and the client is ready to book a flight, the charter broker collects payment from the client and directly pays the operator and any other service providers. All interaction between the client and the operator is handled directly through the broker in order to ensure that the client's needs and requests are fulfilled.

What makes Paramount Business Jets unique?

Safety

As a global private jet charter company, the safety of our clients and guests is the foundation for everything we do. Carefully chosen operators that exceed private aircraft regulatory protocol offered by the Federal Aviation Administration (FAA) Part 135 Commuter on Demand Operations for safety, maintenance, and training, are used as providers for all of our flights. Long before takeoff, our specialists review every detail of our client's trips to ensure that the flight can be accomplished without compromising safety. Furthermore all of our operators are monitored by WYVERN and ARG/US to maintain their safety audit standards and operate aircraft with flawless safety records. In addition Paramount Business Jets enforces our own safety criteria and checks every aircraft, pilot and crew member before each single flight. These pre-flight procedures and checks also include the creation of a PASS report that checks and verifies crucial information concerning the operator, aircraft and crew for each trip, providing you and your passengers with unsurpassed safety and peace of mind every time you fly.

Flexibility

Flexibility is another important choice since air charter travelers often want the luxury of being able to choose their aircraft size based on the number people flying with them. There are different categories of aircraft such as light aircraft, mid-size aircraft, and heavy aircraft. Some trips may require a smaller aircraft which translates into cost savings while some may require a larger aircraft which may also translate into cost savings and comfort depending on the number of people traveling and the distance for the trip. Air charter service providers such as Paramount Business Jets provide greater flexibility and choice of aircraft and unlike fractional ownership or other membership programs, there are no penalty charges or other financial losses when choosing aircraft types or sizes.

Cost

Last but not least the cost factor plays a very important role in determining which air charter service provider to use for any charter flight. Since the introduction of the private air charters in the early 1960's people have been seeking more cost effective methods of flying privately. In 1986 Richard Santulli of Netjets introduced the concept of fractional ownership, which divided the cost of a business jet by up to sixteen people. Fractional ownership requires a large upfront investment and the hourly rates are comparatively very high when compared to air charter services. Currently, the most cost effective options to private air travel are on-demand charters and 'Jet Card' membership programs. At Paramount we encourage fractional owners to fly with us and use their expensive fractional hours as a backup. The key is to enjoy the benefits of aircraft ownership and fractional ownership without being responsible for the cost that is associated with these models.

Service Orientated Operations

As a customer service oriented business we will strive to differentiate ourselves from our competitors with superior customer service. Our service professionals, worldwide network of approved partners and qualified operators can meet the needs of the most discerning traveler, allowing clients to enjoy the highest standards of comfort, service, and facilities, that they would expect from Paramount Business Jets.

Enhanced Client Relations

From takeoff to landing, a private service professional will work closely with all clients to learn about their personal travel requirements and help them plan and manage every aspect of their trip. Whether they need a gourmet meal, transport to the aircraft or even hotel arrangements, our dedicated team of service professionals are able to provide them with virtually any convenience or amenity required.

The Paramount Experience

1. *Customer Service -*

At Paramount Business Jets we are committed to "raising the bar" on customer service, a concept that extends beyond safety and timely travel to exceed all of our client's expectations for comfort and satisfaction on every flight. Dedicated to providing all of our clients with timely, accurate and well-researched information, we guarantee to follow through on every promise we make while serving our clients' needs 24 hours a day, 365 days a year.

2. *Knowledgeable and Courteous Staff -*

Our staff is comprised of trusted and well trained aviation experts all of whom exude excellence in every aspect of their work, offering clients only the best in luxury charter services. At Paramount Business Jets we care about our customers and are committed to providing all clients with prestigious service, and excellent client care. Paramount Business Jets' superior service is backed by our dynamic corporate culture which incorporates visionary leadership, relentless entrepreneurship and business excellence as some of our core operating principles. Dedication to our clients and a passion for excellence influence everything that we do, guaranteeing all of our clients peace of mind no matter where their travel takes them.

3. *Aircraft Selection -*

With more than 15,000 aircraft available to us from global operator partners Paramount Business Jets is able to source and provide clients with the widest range of aircraft available.

4. *Safety -*

An accomplished market leader, Paramount Business Jets promotes a safety focused culture in all of our areas of operation. Setting standards for superior and reliable safety, our qualified operator partners are specifically handpicked and chosen to provide our clients with the most stringent safety standards available in the industry. Extensive and unique, Paramount Business Jets manages the world's most comprehensive and efficient safety program. Out of the 15,000 aircraft that we have access to, we generally only utilize less than 10% of these aircraft to ensure that our high standards for safety are met for each and every flight, providing our clients with hassle free, reliable service.



Competitive Edge

Paramount Business Jets is able to effectively compete with both air charter brokers, fractional ownership providers and aircraft manufacturers by providing our clients with numerous safety advantages, cost savings and flexibility options when compared to any of our competitors. The tables below outline how Paramount Business Jets competes effectively against other competitors in the industry.

Safety Advantages

| | Paramount Membership Program/On-Demand Charters | Fractional Ownership | Jet Ownership |
|---|--|----------------------|---------------|
| FAA Part 135 Compliant | Yes | Yes | Varies |
| Two FAA-Certified Captains Per Flight | Yes | Yes | Varies |
| PIC Minimum Flight Time | PIC 3,000 Hours SIC 2,000 Hours | Varies | Varies |
| Extensive Background Checks On Pilots & Crew | Yes | Yes | Varies |
| Mandatory Yearly Pilot Training | Yes | Varies | Varies |
| Verify Safety Standards of Operator, Aircraft, & Pilot with WYVERN and/or ARG/US prior to each flight | Yes | Yes | Varies |
| Verify Consistent Operational & Maintenance Standards | Yes | Yes | Yes |
| Restrict Pilots to Maximum 10-Hours Flight Time During 14-Hour Tour Of Duty | Yes | Yes | Yes |
| Average Aircraft Age | Premium - 4 Years Standard - 10 Years | 4 Years | Varies |
| Average Insurance Coverage Per Aircraft | Light Jet - \$50MM Midsize Jet - \$100MM Heavy Jet - \$200MM | Yes | Varies |
| Safety Intelligence Report Access | Yes | Varies | Varies |

Cost Savings

| | Paramount Membership Program/On-Demand Charters | Fractional Ownership | Jet Ownership |
|--|--|----------------------|-----------------|
| Cash Outlay (Does not include hourly fees) | Numerous Membership Levels: \$50K, \$100K, \$200K | \$4.7MM | \$16.5MM |
| Insured Funds | Your money is safe earning interest in a FDIC insured escrow account | Varies | Varies |
| Acquisition Fee | None | \$1.4MM - \$2.6MM | \$11MM - \$21MM |
| Monthly Management Fee | None | \$13K - \$17K | \$14K - \$24K |
| Average Hourly Rates | \$5,150 | \$8,300 | N/A |
| Depreciating Asset | None | None | Yes |
| Fuel Surcharges | None | Additional | Additional |
| Landing Fees | None | Additional | Additional |
| Overnight Fees | None | Additional | Additional |

Flexibility Advantages and Predictability

| | Paramount Membership Program/On-Demand Charters | Fractional Ownership | Jet Ownership |
|---|---|----------------------|---------------|
| Guaranteed Aircraft Availability | Yes - 24x7 - 365 Days/Year with 10-hour notice | Yes | Yes |
| Option to choose category and type of aircraft | Yes | No | No |
| Simultaneous Aircraft | Yes | No | No |
| One-Way Pricing | Yes | Yes | Varies |
| Client Service | 24x7 - 365 Days/Year | Varies | Varies |
| Funds on Deposit | Never Expires | Yes | Varies |
| Transferable | Yes | Varies | N/A |
| Exit Program At Any Time Without Penalty & With Full Refund Of Unused Balance | Yes with Interest | No | No |
| Free Upgrades | Yes | No | No |
| Bound By Contract | No | Yes | Yes |
| Blackout Periods | No | Varies | Yes |
| 48-Hour Cancellations & Changes | Yes | Varies | N/A |
| International Program | Yes | Varies | Varies |

PARAMOUNT PARTNERS - CORPORATE FLIGHT SOLUTIONS

Whether you already manage your own corporate flight department or are looking for solutions providers; Paramount Business Jets has comprehensive programs designed for both individuals and businesses. As one of the world's largest charter broker companies, Paramount Business Jets is proud to lead the industry in everything from service and safety to the size and variety of aircraft we can source.

A silent partner committed to the success of your business, Paramount Business Jets has no monthly fees, no long-term investments and no membership costs. With unmatched luxury, safety, service, and reliability Paramount Business Jets is proud to offer our clients a variety of corporate flight solutions such as our on-demand charter program and the Paramount Jet Card Membership program.

15,000 aircraft to fit every need

At Paramount we understand that no two businesses are alike. With access to 15,000 aircraft around the world, we are able to provide solutions for the most complex itineraries and travel plans. The diversity of aircraft available gives you the flexibility to utilize any aircraft type that best suits your travel requirements, while also providing you with the most cost effective solution to your travel needs.

Multiple aircraft access

Whether you are looking for supplemental lift or require multiple aircraft a day, Paramount Business Jets is able to provide you and your business with an unlimited number of travel options. Our on-demand and jet card programs give you access numerous aircraft around the world simultaneously at any given time.

Safety & Security

An accomplished market leader, Paramount Business Jets promotes a safety focused culture in all of our areas of operation. Setting standards for superior and reliable safety, our qualified operator partners are specifically handpicked and chosen to provide our clients with the most stringent safety standards available in the industry. We also understand that CEOs and other high-level corporate executives are often visible in the public eye and can attract unwanted attention when travelling. Paramount Business Jets understands the importance of secure flight operations and maintains a strict privacy policy in which executives' identities and their destinations will always remain completely confidential.

Corporate accountability

Corporate aircraft usage and compliance issues are areas of concern for many businesses, however, many corporations are utilizing Paramount Business Jets' Jet Card program to ensure compliance with regulations concerning corporate travel. A Paramount Jet Card can provide you and your business with the ability to distinguish between aircraft used for personal flights and those used for corporate flights.

Cost effective

By utilizing either the on-demand or jet card program, you only ever pay for what you use. Designed for frequent travelers, the Paramount Jet Card and our on-demand program provides businesses with the benefits and advantages of private jet ownership without the costs and commitments associated with fractional and whole ownership.

TO LEARN MORE OR TO REQUEST A PROPOSAL PLEASE CONTACT A PARAMOUNT SPECIALIST

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